

KORUS FTA FACTS AND FIGURES

Trade Works: A Four-Year Review

Trade in Goods

Korea-U.S. Free Trade Agreement beneficiary items contribute to *expanding* and *balancing* bilateral trade.

| | 2013 | | 2014 | | 2015 | |
|------------------------------|---------------------------|----------------------------|----------------------------|---------------------------|---------------------------|---------------------------|
| | Imports from Korea | Exports to Korea | Imports from Korea | Exports to Korea | Imports from Korea | Exports to Korea |
| U.S. Trade with Korea | \$62.1 billion (+6.0%) | \$41.5 billion (-4.2%) | \$70.3 billion (+13.3%) | \$45.3 billion (+9.1%) | \$69.8 billion (-0.6%) | \$44.0 billion (-2.8%) |
| FTA Beneficiary Items | \$23.9 billion (+6.4%) | \$22.6 billion (+6.9%) | \$24.9 billion (+4.3%) | \$24.7 billion (+9.0%) | \$24.8 billion (-0.1%) | \$25.1 billion (+1.1%) |
| FTA Non-Beneficiary Items | \$38.2 billion (+5.8%) | \$18.9 billion (-14.9%) | \$45.4 billion (+19.0%) | \$20.6 billion (+9.1%) | \$45.0 billion (-0.9%) | \$19.0 billion (-7.5%) |

*Percent changes reflect growth compared to the previous year.

Source: Korea Customs Service

Top Export Beneficiary Items (U.S. → Korea): 2015

| Commodity | Pre-KORUS Tariff Elimination Schedule | Growth between 2011 and 2015 | Exports to Korea (2015) |
|--|---|------------------------------|-------------------------|
| Machines for manufacturing semiconductor devices | 8% eliminated immediately or over 10 years | +25.1% | \$1.9 billion |
| Motor cars & vehicles for transporting persons | 8% eliminated over 5 years | +206.6% | \$1.3 billion |
| Medicaments | 8% eliminated immediately or over 3 years | +52.9% | \$599.0 million |
| Frozen Pork | 25% eliminated over 3 years | +11.9% | \$388.2 million |
| Frozen beef (bone-in) | 40% eliminated over 15 years | +36.3% | \$290.3 million |
| Food preparations | 8% or 30% or 754.3% eliminated immediately or over 10 years | +35.1% | \$290.1 million |
| Whole hides & skins (bovine/equine) | 2% or 5% eliminated immediately or over 10 years | +31.3% | \$237.1 million |
| Beauty & Skin Care Preparation | 6.5% eliminated immediately or over 10 years | +26.2% | \$201.7 million |
| Almonds (shelled and in shell) | 8% eliminated immediately | +141.4% | \$179.8 million |
| Fresh cheese (e.g. mozzarella, cream cheese) | 36% eliminated over 15 years (0% tariff applied for quantity less than 7,000t) | +398.5% | \$147.2 million |

Source: United States Census Bureau, Korean Customs Service

U.S. Automobile Exports to Korea* (including passenger motor vehicles, buses, trucks, and tractors)

| 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|-------------------|--------------------|-------------------|---------------------|--------------------|-------------------|--------------------|
| 6,852 (-15.6%) | 13,357 (+94.9%) | 13,669 (+2.3%) | 28,361 (+107.5%) | 31,654 (+11.6%) | 34,334 (+8.5%) | 49,096 (+43.0%) |

Note: Denotes number of automobiles exported to Korea.

*Year-on-year percent changes shown in parentheses

Source: Korea Customs Service

Top Trading Partners (trade in goods)

Since the KORUS FTA, both the United States and Korea have **moved up** in trading partner rankings.

Korea's Top Trading Partners

| Rank | 2012 | 2013 | 2014 | 2015 |
|------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1 | China \$215.1 billion | China \$228.9 billion | China \$235.4 billion | China \$227.4 billion |
| 2 | Japan \$103.2 billion | E.U. \$105.1 billion | U.S. \$115.6 billion | U.S. \$113.9 billion |
| 3 | U.S. \$101.9 billion | U.S. \$103.6 billion | E.U. \$114.1 billion | E.U. \$105.3 billion |
| 4 | E.U. \$99.8 billion | Japan \$94.7 billion | Japan \$89.0 billion | Japan \$71.4 billion |

Source: Korea International Trade Association

United States' Top Trading Partners

| Rank | 2012 | 2013 | 2014 | 2015 |
|------|---------------------------|----------------------------|----------------------------|----------------------------|
| 1 | Canada \$616.9 billion | Canada \$633.3 billion | Canada \$660.2 billion | China \$598.1 billion |
| 2 | China \$536.1 billion | China \$562.2 billion | China \$590.4 billion | Canada \$575.2 billion |
| 3 | Mexico \$493.5 billion | Mexico \$506.6 billion | Mexico \$534.3 billion | Mexico \$531.1 billion |
| 4 | Japan \$216.4 billion | Japan \$203.8 billion | Japan \$200.8 billion | Japan \$193.6 billion |
| 5 | Germany \$158 billion | Germany \$161.7 billion | Germany \$172.6 billion | Germany \$174.1 billion |
| 6 | U.K. \$109.9 billion | Korea \$104.1 billion | Korea \$114.0 billion | Korea \$115.3 billion |
| 7 | Korea \$101.2 billion | U.K. \$100.2 billion | U.K. \$108.2 billion | U.K. \$114.2 billion |

Source: United States Census Bureau

Trade in Services

The U.S. services trade surplus to Korea continues to expand, growing at an average rate of 14 percent per year in recent years.

Unit: Million USD

| Trade in Services | 2011 | 2012 | 2013 | 2014 | 2015 |
|-------------------------|--------|--------|--------|--------|--------|
| U.S. Exports to Korea | 16,664 | 17,986 | 20,904 | 20,727 | 22,420 |
| Korea Exports to U.S. | 9,735 | 10,424 | 10,756 | 10,355 | 11,096 |
| Total Trade in Services | 26,399 | 28,410 | 31,660 | 31,082 | 33,516 |
| Balance on Services | 6,929 | 7,562 | 10,148 | 10,371 | 11,324 |

Source: United States Department of Commerce, Bureau of Economic Analysis

U.S. - Korea Crossborder Investment

The United States has been the **top destination** for Korea's Foreign Direct Investment (FDI).

| Foreign Direct Investment | 2015 | Cumulative Total (1968-2015) |
|---------------------------|----------------|------------------------------|
| U.S. → Korea | \$5.5 billion | \$62.4 billion |
| Korea → U.S. | \$10.4 billion | \$89.9 billion |

Note: All investment figures are on a "notification basis as reported."

Source: Ministry of Trade, Industry & Energy, Export & Import Bank of Korea